# Corrigan Report Fresh Ideas....Practical Solutions 2006

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Feedback from Corrigan customers indicates demand for NSF is approaching mandatory status.





Corrigan systems for produce misting (UltraMist) and service case humidity (VaporPlus) have received NSF Certification.

### We've Raised the Bar

Corrigan, the inventor of produce misting, has always set the industry standards for protecting perishables.

Perhaps we should be flattered that competitors attempt to be like Corrigan. Since our introduction of produce misting in 1979, other companies have made their derivation. More recently, there have been various under-product humidity systems for service cases based after Corrigan's successful VaporPlus™ fogger.

However, if you're going to copy Corrigan, why not at least try to duplicate for reliability, simple installations, and ease of use. Yes, its more expensive to manufacture with brand name components. Yes, if components don't fail, there's less money to be made on replacement parts. Yes, the very best warranty costs money.

When you build a quality system, it's easy to stand behind it. That's why Corrigan offers a warranty that's unmatched in the industry.

To say Corrigan knows the perishables business is no exaggeration. We've always been the only misting manufacturer with a family-owned grocery market. This store, north of Chicago, provides a practical environment for our product testing and development.

And now we've achieved another first. Corrigan's complete systems, UltraMist for produce misting and VaporPlus for service case humidity has received NSF Certification. We have again elevated the industry standards. We raised the (mist) bar. Yes, pun intended.

## What does NSF mean to me?

Corrigan has always been aware of NSF. Long before our systems achieved the NSF Mark, we were conscious of using NSF Certified components.

NSF was established in 1944 at the University of Michigan, School of Public Health. NSF is a leader in safety standards for food, water and air. These standards are recognized in both North America and internationally.

For the certification program, NSF reviews materials, design, construction and performance of equipment. Certification reflects technical excellence in public health and safety standards of equipment reviewed by an experienced third party. It assures your customers and employees that equipment is safe for use in refrigerated fresh food display cases. It's also an accepted standard to satisfy health and/or government inspectors.

Many supermarkets are participating in the "NSF Fresh Check" certification program to evaluate store sanitation.

Feedback received from Corrigan customers indicates demand for NSF is approaching mandatory status. Grocery chains recognize this is key, not only to being a good citizen of the community, but necessary to meet local codes and concerns of watchful consumers.

If a health, safety, or plumbing inspector visits your store, his concerns are promptly satisfied regarding produce misting and service case humidity when seeing the NSF seal.

For stores wanting that fresh image; isn't equipment that helps preserve perishables and is NSF Certified, go hand in hand to promoting a sanitary and clean face to the public?



Regardless of your needs for moisture, Corrigan can satisfy them, including warehouse humidity systems.

# Will I Pay More?

Corrigan systems have always been more expensive to build because of raw material and component costs. Yet Corrigan recognized long ago that it was necessary to be price competitive, even if it meant sacrificing profit margins.

This philosophy remains unchanged even now. It costs more to make an NSF Certified system. However, to date, we have chosen not to pass along these additional costs.

With Corrigan, you can keep to budget without sacrificing quality performance or safety.



Contact Corrigan to draw upon our engineering creativity. Here's a produce case being fogged, not misted, satisfying a customer's preference.

# What Else is New? Corrigan had a terrific year in We've

midity and produce misting equipment.

Corrigan is the only manufacturer with NSF Certification for its service case hu-

Corrigan had a terrific year in 2005. We have our loyal customers to thank for that. Our sales of the VaporPlus foggers has grown tremendously. In fact, demand for service case humidity may outpace produce misting for the first time in 2006. The systems are sold not only for meat and seafood, but for deli, salads, prepared foods and cheese cases.

In addition to traditional applications, we continue to satisfy new situations requiring moisture. We've provided misting to worm farms, for frog propagation and to a foam seat manufacturer.

We've worked with several customers desiring to fog (not mist) their produce cases.

We've even provided misting for a production at Chicago's Lyric Opera.

We're pleased to find ourselves selling more applications for humidity especially for produce and floral storage. We've designed and sold humidity systems for individual coolers up to large, multi-room warehouses.

Also, new is a low-energy Reverse Osmosis System that makes purified water without pumps. It works on water pressure and is rated at 700 gallons per day.

Coming Soon

In addition to testing and certification for NSF sanitation, Corrigan has also submitted its equipment for testing in order to get the safety certification. That process is very close to completion.



The safety certification involves testing of equipment in compliance with UL (Underwriters Laboratories) standards for electrical safety.

# Trade Show

The Food Marketing Institute (FMI) show will be May 7-9 at Chicago's McCormick Place.

This year promises the return of most equipment vendors. FMI has proven to be our top show for reaching equipment buyers and merchandisers. We'll be there to highlight NSF Certification and other product line advancements.

You'll find us in booth # 1204, just as you enter the exhibit floor.





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